

On Your Side

A Publication of the Law Office of Kevin J. McManus



KEVIN
MCMANUS
Attorney at Law

Premiere Issue

IN THIS ISSUE...

- Page 1 Getting to Know Kevin... Starting with Why
- Page 2 \$2 Million Settlement for Brain Injury Survivor
Frequently Asked Questions
- Page 3 Meet Connor Obertop
What People Are Saying
- Page 4 Crash Course: 9 Mistakes That Can Wreck Your Injury Claim

HOW WE CAN HELP

The Law Office of Kevin J. McManus assists clients with personal injury and long-term disability cases throughout the states of Missouri and Kansas. We handle cases on a contingency fee basis and offer free consultations.

Call our office today at **816-203-0143** or visit our website for more information:
www.KevinMcManusLaw.com.

THANK YOU FOR YOUR REFERRALS!

We'd like to thank the following clients, attorneys, and referral partners for their recent referrals. Your support gives us the ability to help others.

Clarence A.	Martha N.
Shannon M.	Melissa P.
Kevin S.	Devin G.
Mike A.	Jason R.



Getting to Know Kevin ... Starting with WHY

By Kevin McManus

A recent phone call reminded me of a valuable insight for work and life.

The Missouri Bar called to ask me to speak at a Continuing Legal Education (CLE) event. I've spoken at CLEs to other lawyers about personal injury and long-term disability in the past, but this was on a different topic. They wanted me to speak about "Running for Office While Running a Law Firm."

For the past 12 years, I've served as an elected official in some capacity. For five years, I was in the Missouri legislature. More recently, I've served on the Kansas City Council and as Mayor Pro Tem. All the while, I've run a law practice, which continues to grow each year.

On the call with the Missouri Bar, I began to think about why most people should never do what I did. It's been a lot of work! In my law practice, nobody calls me unless they are going through something terrible

(a catastrophic injury, a disability, or even a family member's death). Similarly, the issues facing a city are also sometimes serious and not easy to solve, varying from crime, homelessness, or even potholes, to name a few.

Why would anyone *want* to do this?!

Then, it struck me. That's exactly what I should ask my audience, and it reminded me of one of my favorite books.

Simon Sinek wrote the best-seller, *Start with Why*, to help people become inspired in the workplace. There are many nuggets of wisdom in it, and among them I believe my favorite is this one: "Working hard for something we don't care about is called stress. Working hard for something we love is called passion."

—continued on page 3



CASE RESULT

\$2 Million Settlement for Brain Injury Survivor

Our client, a college student, was seriously injured while riding as a passenger in a car driven by a friend. The crash occurred when a distracted driver was checking his GPS navigation and collided head-on into the car in which our client was riding. Our client was found unconscious at the accident scene and was in a coma for 6 days. It was later determined that our client had suffered a diffuse axonal injury (DAI), which is a severe Traumatic Brain Injury (TBI) that can result from a car accident. A DAI occurs when the brain's nerve fibers (the axons) are torn. This often results when there is a sudden impact or rotation of the head. **After obtaining the policy limit from the driver who caused the crash, we were able to identify additional under-insurance coverage from the driver of our client's vehicle.** In addition, we identified additional coverage for 'extraordinary medical bills,' which applied in this case. **The overall settlement of \$2 Million has helped our client both get the care he needs and focus on rebuilding a better life.**



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If you or someone you know could benefit from our helpful information on TBIs, feel free to refer them to our website www.kevinmcmanuslaw.com for our Free Info and Videos.

DISCLAIMER: The results are specific to the facts and legal circumstances of each of the clients' cases and should not be used to form an expectation that the same results could be obtained for other clients in similar matters without reference to the specific factual and legal circumstances of each client's case.

FREQUENTLY ASKED QUESTIONS

Q: Can You Handle a Long-Term Disability Appeal Without a Lawyer?

A: There are some types of legal cases that you can handle on your own, but long-term disability (LTD) cases are simply not one of them. The law governing LTD claims is very complex, and there is too much at stake for you personally and financially. This is especially true if an LTD claim is with a group plan provided by your employer. These claims are usually governed by a federal law known as ERISA, the Employee Retirement Income Security Act. ERISA sets out very specific deadlines and procedures for appealing LTD denials. If you miss a deadline, fail to complete or submit a form, or provide everything necessary to support your

appeal, you will be out of luck and won't receive a second chance to do so. Those are just some of the reasons why federal judges even say that ERISA is a "loaded deck" stacked against you. If you want to learn more about LTD claims or appeals, you can download our **free** book from our website, ***Danger: Proceed at Your Own Risk.***

Just go to www.KevinMcManusLaw.com/reports or call our office at **816-203-0143** and we'll be happy to mail you a hard copy, free of charge.



Meet Connor Obertop

Paralegal to Kevin McManus

I'm a paralegal at the firm and help both our personal injury and long-term disability clients.

I've found my time working here to be both a great learning experience and a fulfilling way to help people throughout our greater Kansas City community.

I love to learn and graduated from Kansas State University in 2019 with an Art History major and French minor. I then went on to pursue a Paralegal Certificate at Johnson County Community College (great program!).

My interests include bike rides, hiking local trails, and photography. I attend Bridge Church in Shawnee, KS, whom I've come to know as a compassionate and welcoming group of people.



Connor Obertop is an invaluable member of our team at The Law Office of Kevin J. McManus.

What People Are Saying

About The Law Office of Kevin J. McManus

"Kevin's a great friend and will always fight for your best interest."

"There was no hope, like many seeking help would relate, after the accident. Kevin was both the quarterback and coach for my case. He obtained the compensation that I deserved.

There was a brilliant plan with open transparency. Kevin's a great friend and will always fight for your best interest. The thing that still surprises me is how we were able to close the case so fast amidst the pandemic. Get him on your team, trust the plan, and enjoy the ride!"

- Jose L.



Kevin and Jose

—continued from page 1

Getting to Know Kevin... Starting with **WHY**

When your passion becomes your purpose, the work you do matters more – to you, to your co-workers, and ultimately to your clients.

I read this book many years ago and took it to heart. I still think about its message when making big decisions, in life and for my clients.

As our law firm continues to grow, I attribute a large part of it to our team understanding our **why**. It's

the driving force behind **what** we do (empowering our clients to build a better life after an accident or disability) and **how** we do it (things like open communication and extraordinary quality service).

My shared wisdom for you, in life or business, is be clear on your why. Write it down. Then, start developing your what and how. This is the first thing I'll tell the room full of lawyers

when I speak at the CLE seminar. It's also something that everyone will benefit from knowing, so perhaps share it with those you cross paths with. I can almost promise, it will save you (and them) a lot of heartache and pain, while keeping you on the path to living the life you were meant to live!

Kevin McManus



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KEVIN J. MCMANUS

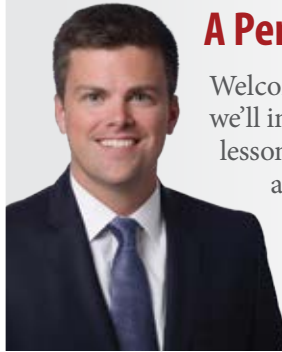
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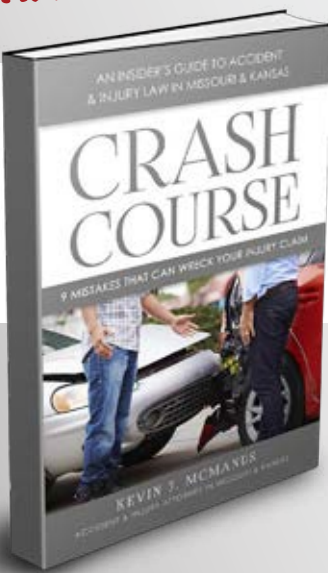
A Personal Message From Kevin McManus

Welcome to our *new* Premiere Newsletter! In our newsletter, we'll introduce you to our office team, and share the many life lessons we've learned, updates about our work and community, and have some fun information as well. Have feedback? Email us at info@kevinmcmanuslaw.com and let us know what you think. We'd love to hear from you.

We're On Your Side!

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FREE DOWNLOAD!



*An Insider's Guide to Accident & Injury Law
in Missouri & Kansas*

CRASH COURSE:
*9 Mistakes That Can Wreck
Your Injury Claim*

Our law firm offers many *free* resources online, including instant downloads of Kevin's books. **Crash Course** is a very helpful guide that details the mistakes you need to avoid after an injury accident in Missouri or Kansas.

To get your FREE copy, go to www.kevinmcmanuslaw.com/reports